## AI MARKET





**Duration: 5 Months** 

Digital marketing is essential in the current days' business. We are living in the time where everyone wants to access the services and facilities at their convenient times as online interactions have transformed the lifestyles of millions of people across the world.

The Certificate Course in Digital Marketing Training Syllabus is designed and developed keeping in mind the latest trends in the global digital industry. This course covers all the key aspects of Digital Marketing.

Career opportunities: Digital Marketing Manager, Search Engine Optimizer, Social Media Marketing Expert, Content Marketing Manager, Copywriter, Search Engine Marketer, Inbound Marketing Manager, Conversion Rate Optimizer. Faculty, Work as a Freelancer.

## **Program Contents**

## **Certificate Course in Search Engine Optimization**

**On-page Optimization** Event tracking Business address verification on Link Baiting Google Rich snippets Google - Google Maps Article Submission Introduction **Keyword Research** Header tag optimization Photo Sharing **Off-page optimization** Website Analysis **Google Analytic** Introduction **Google Webmaster Tool** Competitors website analysis Google Webmaster Tool **Directories Submission** Introduction Google Algorithms XML sitemap creation Blogging Verifying website Meta tag optimization Importance of robots.txt Forum Posting and online discussion Checking Errors of website Titles and Meta Description Website submission to Google, Bing Press release submission sitemap.xml submission Image Optimization and Yahoo Social Bookmarking Google indexing status **Content Optimization** Duplicate content checking Link Exchange titles and meta description checking **Certificate Course in Social Media Marketing** How to advertise on facebook Social Media Marketing Twitter Pinterest **Definition of Social Media** Various types of campaign Creating twitter business page Pinterest for business How social media influence audience Facebook messenger Advertise on twitter Marketing on pinterest Facebook pixel Using twitter for business Integration social media to your website How to choose right social media for Facebook reporting YouTube Email Marketing your brand? Creating youtube brand account Introduction to Email Marketing LinkedIn Creating linkedin business page Facebook & Instagram Creating youtube channel Creating facebook business page Advertise on linkedin Promote videos Using linkedin for business How to promote facebook business page Certificate Course in Search Engine Marketing (SEM) Google merchant center account Ad extension Search Engine Marketing Campaign creation What is SEM? **Display AD** Link account to website **Google Analytics** What is PPC Marketing? How to create display ad Product feed Introduction Importance of Quality score **Display ad format** Fetch product list **Creating Account** What is Campaign? AD Group? **Conversion tracking Universal App Campaign** Adding GA code for tracking Remarketing ad How to promote mobile app? Monitoring Visits **Campaign** Types Search Ad Placement Mobile ad campaign **Tracking Events** How to create search ad Display planner tool Mobile specific bidding **Conversion Checking** Overview of website traffic Types of bidding Shopping Ad Targeting strategy Keyword research What is Shopping Ads? Video AD Overview of page views Keyword match types Ad format Where do they appear on google? **Certificate Course in Online Website and Blog Creation** Marketplace selling **Content Marketing** How to use themes & plugins Google AdSense Introduction to marketplace selling Definition Definition Blogging website Getting start with marketplaces How to earn money via Blog/Website Identifying & creating good content Blog creation Registering on market place Register blog/website to adsense Popular content types E-commerce Website Creation Panel overview How to earn money via youtube channel Rules & advantages of content

Affiliate Marketing Definition Purpose/Where and why is Affiliate Marketing Amazon Affiliate Marketing Program

Creating board on pinterest / Rich pins Different platforms of Email Marketing Creating of list, layout and templates Creating different types of forms, reports

Getting started with E-commerce Selling product with Woocommerce Setting up Saas store

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marketing

Website & Blog Creation

Types of websites

Introduction about website

How to buy domain & hosting

Youtube channel monetization

Landing page creation techniques

Use call to action/conversion button

Importance of Landing Page

Landing Page Creation